



Enterprise Data Services Platform

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Territory Manager
Romania and Bulgaria

VERITAS[™]

The truth in information.



THE PROBLEM

Organizations need a quick and simple way to get value out of data, reduce complexity while mitigating risk.

THE CHALLENGES

A large pile of plastic waste, including chairs, tables, and various containers, is shown under a cloudy sky at dusk. The scene is dimly lit, with the sky transitioning from a dark blue to a lighter, hazy orange near the horizon. The plastic waste is piled high, filling most of the frame.

Unknown

Data Value

Complex

Management

Increasing

Potential Risk

Increasing

Storage Cost



THE SOLUTION

A Platform for Data Management offering orchestrated Availability targeted Protection and clear Insight.

Standardize on a Platform

- Abstracts complexity
- Eliminates point products
- Can be deployed in any form
- Leverages the latest technology
- Is simple to use for everyone
- Does not compromise “enterprise grade”









VERITAS

ENTERPRISE DATA SERVICES

P L A T F O R M

500+

Data Sources

150+

Storage Targets

50+

Clouds

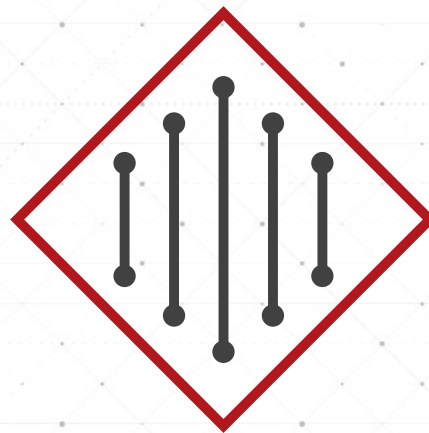
EVERY

Deployment Model



AVAILABILITY

- Always on apps
- 24/7 business



PROTECTION

- Always protected data
- Confident recoverability



INSIGHTS

- Always optimizing
- Regulatory readiness

Veritas Enterprise Data Services Platform



A V A I L A B I L I T Y

- Flexibility to migrate apps between any environment, data center, or cloud
- Increase productivity through automation and performance optimization
- Manage risk and reputation impact by reducing / eliminating downtime
- Grow revenue and reduce cost through lift & shift to Cloud infrastructure.

Veritas Enterprise Data Services Platform



Industry: Manufacturing

Headquarters: Kyoto, Japan

Employees: approx. 19,750

BENEFITS REALIZED

- 60% lower DR costs
- No human dependency
- Fewer configuration
- Easy training via rehearsal capabilities

SOLUTION

- Resiliency Platform to rollout fully-automated and orchestrated DR solution to AWS cloud
- Veritas consulting services
- Partner: Itochu Techno Solutions Corporation

BUSINESS CHALLENGE

Kyocera looked to build out a foolproof DR system to improve the availability of its global supply chain, while lowering costs on facilities and operational system.

Veritas Enterprise Data Services Platform



P R O T E C T I O N

- Reduce cost and complexity through consolidation and data lifecycle policies
- End-to-End solution from initial backup, through long term retention, and to Cloud
- Infrastructure simplification through purpose-built appliances – it's just easy
- Investment protection through the widest support available for data sources & targets

Veritas Enterprise Data Services Platform



Industry: Environmental services

Headquarters: Paris, France

Employees: approx. 163,000

BENEFITS REALIZED

- 50% backup time reduction
- Restores in seconds or minutes
- 30%-40% savings from eliminating tape

SOLUTION

- NetBackup to S3 for data transfer
- NetBackup as AMI in the cloud to roll out data protection in the cloud

BUSINESS CHALLENGE

For cost and efficiencies advantages, Veolia decided to shift all data and applications from on premises to AWS. **They needed a way to protect their new cloud environment.**

Veritas Enterprise Data Services Platform



- Improve SLAs and reduce data center costs with extensive data visibility tools
- Identify sensitive data quickly using proprietary data classification technology
- Better understand your environment with IT infrastructure analytics & reporting
- Improve capacity planning through storage reclamation and chargeback as a service.

Veritas Enterprise Data Services Platform



Industry: Courier

Headquarters: Georgia, USA

Employees: 481,000

BENEFITS REALIZED

- Reduced storage costs
- Improved migration to/from the cloud
- Improved scalability across the board

SOLUTION

- Enterprise Vault.Cloud
- eDiscovery Platform (EDP)

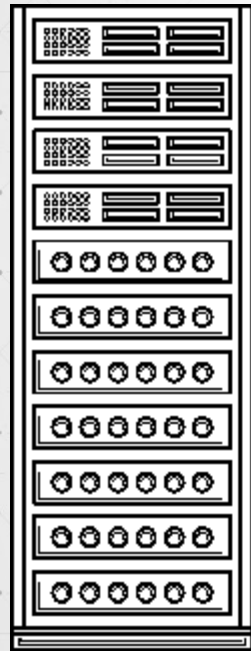
BUSINESS CHALLENGE

UPS recognized the challenges presented by an ever-changing/evolving regulatory landscape, but also was looking for how to drive down costs and complexity within IT.

A Deeper Understanding



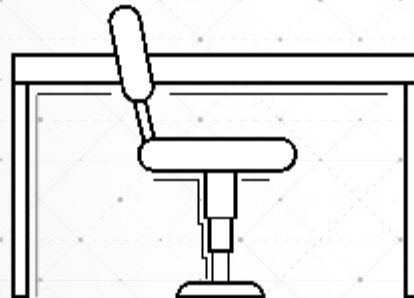
Critical Applications



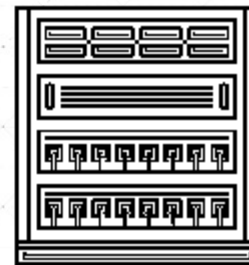
Primary Data



Data Visibility



Data Protection & Archiving



Secondary Data

Long-Term Retention



Delete



Cloud Data Protection.

Application Availability / Migration

Disaster Recovery

Move To Cloud



Outcomes: How do I...

Defer purchasing new storage?

Protect the entire enterprise?

Increase IT resiliency?

Prove compliance?

Leverage cloud for tier 1?

Improve capacity
planning?

Protect SaaS workloads?

Pin down which applications / business units
are consuming IT resources the fastest?

Decouple infrastructure from
apps?

Protect against ransomware?

View my entire IT infrastructure?

Better manage cloud costs?

Protect all my cloud assets?

Improve SLAs?

Guarantee application performance?

Reduce complexity?

Reduce data center costs?

Confidently leverage cloud for disaster
recovery?

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AVAILABILITY

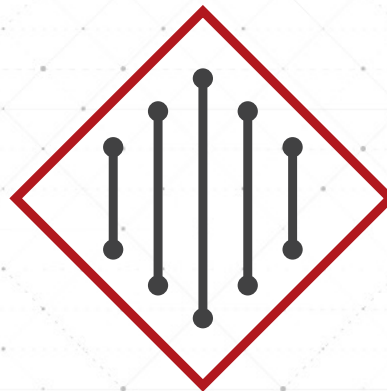
Protect the entire enterprise?

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PROTECTION

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Prove compliance?

Improve SLAs?

Improve capacity planning?

Reduce data center costs?



INSIGHTS

History of Innovation

The Last 30 Years

VERITAS™

Has been there every step of the way

4.4ZB

Worldwide Data Growth

44ZB

163ZB

INNOVATIONS

DR orchestration @scale 2019

Predictive Insights 2019

Containers (Docker) 2019

Information Classifier 2018

Multicloud 2018

SDS for OpenStack 2016

Data Genomics 2016

Backup as a Service 2012

Cloud connectors 2012

Accelerator: delta backups 2012

Integrated backup appliances 2007

Open Storage Technology (OST) 2007

V-Ray for virtual 2007

Disk backup 2004

SAN - shared storage 1999

Windows 1998

Snapshots 1997

NAS 1996

Unix 1995

Mainframe

Client-Server

Virtual

Cloud

1990's

2000's

2010's

2020's

Key Use Cases



Data Center Backup



Disaster Recovery



Workload Migration



Cloud Backup



Data Visibility



Veritas is known here



But we are also enterprise leaders here





Thank you!

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